

[SEE SIGNATURE BLOCK FOR COUNSEL]

**UNITED STATES DISTRICT COURT
NORTHERN DISTRICT OF CALIFORNIA
SAN JOSE DIVISION**

**GOOGLE INC., AOL LLC, YAHOO!
INC., IAC SEARCH & MEDIA, INC., and
LYCOS, INC.**

Plaintiffs

v.

**L. DANIEL EGGER, SOFTWARE
RIGHTS ARCHIVE, LLC, and SITE
TECHNOLOGIES, INC.**

Defendants

Case No. CV08-03172RMW

**SOFTWARE RIGHTS ARCHIVE, LLC'S
(1) REPLY IN FURTHER SUPPORT OF
ITS MOTION TO QUASH PLAINTIFFS'
30(b)(6) NOTICE OF DEPOSITION AND
(2) OPPOSITION TO PLAINTIFFS'
CROSS-MOTION TO COMPEL
PRODUCTION OF DOCUMENTS**

HEARING DATE: April 17, 2009
HEARING TIME: 9:00 a.m.

SOFTWARE RIGHTS ARCHIVE, LLC'S (1) REPLY IN FURTHER SUPPORT OF ITS MOTION TO QUASH
PLAINTIFFS' 30(b)(6) NOTICE OF DEPOSITION AND (2) OPPOSITION TO PLAINTIFFS' CROSS-MOTION
TO COMPEL PRODUCTION OF DOCUMENTS
CASE NO. CV08-03172

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1 Software Rights Archive, LLC (“SRA”) submits this brief (1) in further support of its
2 motion to quash Google, Inc., AOL LLC, Yahoo! Inc., IAC Search & Media, Inc., and Lycos,
3 Inc.’s (“Plaintiffs”) 30(b)(6) notice of deposition and (2) in opposition to Plaintiffs’ cross-
4 motion to compel production of documents from SRA. Both SRA’s motion to quash and
5 Plaintiffs’ cross-motion to compel concern the propriety of additional jurisdictional discovery in
6 this case. SRA respectfully requests that the Court quash the 30(b)(6) deposition and deny
7 Plaintiffs’ cross-motion to compel for the reasons stated below.

8
9 Plaintiffs generally seek documents and deposition testimony from SRA concerning the
10 following two categories:

- 11 1. SRA’s contacts with California (and its predecessor Software Rights Archive, Inc.’s
12 contacts with California); and
- 13 2. SRA’s formation, corporate structure, and investors, its relationship with SRA, LLC and
14 Altitude Capital Partners, L.P. (“Altitude Capital”), and contacts by SRA, LLC and
Altitude Capital with the State of California (“corporate structure discovery”).

15 SRA has no documents in the first category. Deposition testimony concerning the first category
16 would be a waste of time and resources because, other than contacts with Plaintiffs or Plaintiffs’
17 representatives made after SRA filed suit against Plaintiffs in Texas, SRA simply has no contacts
18 with California—and Plaintiffs know it.

19 The Court should deny corporate structure discovery because it is irrelevant. Plaintiffs
20 argue that information about SRA’s relationship with its affiliates and its affiliates’ contacts with
21 California is relevant to SRA’s challenge to personal jurisdiction. Of course, the general rule is
22 that only the contacts of the defendant itself with the forum state are relevant to determining
23 personal jurisdiction. Recognizing that SRA plainly lacks sufficient California contacts to give
24 rise to personal jurisdiction, Plaintiffs seek to dodge this rule by making the naked allegation that
25 SRA and SRA, LLC are “mere shells” allegedly controlled by Altitude Capital, which Plaintiffs
26

1 contend negates the entities' corporate separateness such that they are one and the same for
2 purposes of personal jurisdiction.

3 The Court should not countenance this far-fetched theory. Plaintiffs have no basis for
4 contending that SRA has abused the corporate form; Plaintiffs' alter ego argument is based on
5 ownership, one allegedly common consultant, and an allegedly common address—all of which
6 are consistent with a normal parent-subsidary relationship. If Plaintiffs' argument were
7 accepted, any plaintiff could file a declaratory judgment suit against any defendant in a state
8 where it knows the defendant is not subject to jurisdiction, and then harass the defendant with
9 requests to turn over information about all the entities and investors in its ownership chain in the
10 hope of discovering that some entity in the chain has contacts with the forum state. Corporate
11 identities cannot be so lightly disregarded.

12
13 Moreover, Plaintiffs have no good faith basis for alleging that SRA's affiliates would be
14 subject to jurisdiction in California. Plaintiffs should know from their own records that no one
15 contacted any of the Plaintiffs prior to suit to allege infringement of the patents-in-suit—an
16 indispensable prerequisite to the assertion of specific personal jurisdiction in a declaratory
17 judgment action seeking a declaration of non-infringement such as this case. And no entity with
18 a controlling stake in SRA is subject to the general jurisdiction of a California court, as
19 demonstrated by the attached declaration, which was previously filed in connection with a
20 motion to compel filed by Plaintiffs in Delaware federal court. Even assuming Plaintiffs had
21 some ground to disregard corporate identities and travel up the corporate ownership chain of
22 SRA—which they do not—the corporate structure discovery they seek is nevertheless irrelevant
23 to the jurisdictional question.

24
25 Simply put, Plaintiffs have no colorable basis on which to seek this jurisdictional
26 discovery. Plaintiffs' 30(b)(6) deposition notice and cross-motion to compel are nothing more
27

1 than fishing expeditions to discover the identities of the investors with an indirect interest in
2 SRA—information that is confidential and has no legitimate purpose in this lawsuit. The Court
3 should grant SRA’s motion to quash the 30(b)(6) deposition and deny Plaintiffs’ cross-motion to
4 compel.

5 **STATEMENT OF ISSUES**

6 Plaintiffs seek jurisdictional discovery concerning SRA’s corporate
7 affiliates on the ground that *if* SRA is a mere shell, then its
8 affiliates’ contacts with California may be relevant to personal
jurisdiction over SRA.

9 **Issue One**

10 Should the Court should quash Plaintiffs’ 30(b)(6) notice of
11 deposition to SRA as irrelevant, where Plaintiffs have no basis to
12 contend that SRA is the alter ego of SRA, LLC or Altitude Capital,
13 and where Plaintiffs have no basis to contend that either SRA, LLC
or Altitude Capital would be subject to the jurisdiction of a
California court, particularly in light of sworn testimony attesting
to those entities’ lack of contacts with California?

14 **Issue Two**

15 Should the Court deny Plaintiffs’ cross-motion to compel
16 documents from SRA as irrelevant, where Plaintiffs have no basis
17 to contend that SRA is the alter ego of SRA, LLC or Altitude
18 Capital, and where Plaintiffs have no basis to contend that either
SRA, LLC or Altitude Capital would be subject to the jurisdiction
of a California court, particularly in light of sworn testimony
attesting to those entities’ lack of contacts with California?

19 **STATEMENT OF FACTS**

20 In November 2007, SRA filed a patent infringement action against Google, Inc., AOL
21 LLC, Yahoo! Inc., IAC Search & Media, Inc., and Lycos, Inc., who are Plaintiffs here, in the
22 Eastern District of Texas. (*Software Rights Archive, LLC v. Google Inc., Yahoo! Inc., IAC*
23 *Search & Media, Inc., AOL LLC, and Lycos, Inc.*; Civil Action No. 2:07-cv-511-CE; In the
24 United States District Court for the Eastern District of Texas, Marshall Division [hereinafter the
25 “Texas Action”].) Plaintiffs moved to dismiss that lawsuit in July 2008, claiming that there is a
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1 gap in SRA's chain of title relating to a transfer of the patents-in-suit from Site Technologies,
2 Inc. ("Site Tech") to Daniel Egger (who then assigned the patents to SRA). In addition to the
3 motion to dismiss in the Texas Action, Plaintiffs filed this mirror-action declaratory judgment
4 suit against SRA, Egger, and Site Tech, based on the same standing arguments they raised in the
5 first-filed Texas Action.

6 In November 11, 2008, SRA and the other declaratory judgment defendants filed a
7 motion to dismiss, transfer, or stay this action. (Defs.' Mot. to Dismiss, Transfer, or Stay,
8 Docket No. 42.) SRA has argued that this Court should dismiss the duplicative action under the
9 first-to-file rule or transfer the case to the Eastern District of Texas. (*Id.* at 3-9.) Alternatively,
10 SRA has argued as an independent basis for dismissal that this Court lacks personal jurisdiction
11 over it and Daniel Egger. (*Id.* at 10-19.) SRA has argued as a third independent basis for
12 dismissal that this Court lacks subject matter jurisdiction over Plaintiffs' claims against Site Tech
13 and Egger. (*Id.* at 20-21.) In connection with the motion to dismiss, Plaintiffs served requests
14 for production on both SRA and Egger. Plaintiffs noticed the deposition of Egger (who had
15 already been deposed on the standing issue), and Egger appeared for this second deposition and
16 testified as to his lack of relevant contacts in California. Not satisfied with this, Plaintiffs also
17 noticed a 30(b)(6) deposition of SRA, purportedly on jurisdictional issues related to the motion
18 to dismiss, transfer, or stay. (Pls.' Notice of Dep., attached hereto as Ex. 1.)¹ They then filed a
19 cross-motion to compel documents from SRA (Docket No. 72), and filed an ancillary proceeding
20 in Delaware federal court to compel from non-parties SRA, LLC and Altitude Capital the same
21 corporate structure discovery they seek from SRA here. (*Google, et al. v. Egger et al.*; Civil
22 Action No. 09-mc-00017(JJF); In the United States District Court for the District of Delaware.)
23
24
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26 ¹ The exhibits are attached to the Declaration of Lee L. Kaplan filed contemporaneously
27 herewith.

ARGUMENT AND AUTHORITIES

I. The 30(b)(6) deposition should be quashed and the cross-motion to compel should be denied because Plaintiffs have failed to make even a colorable showing of personal jurisdiction over SRA.

Jurisdictional discovery should be granted only “where pertinent facts bearing on the question of jurisdiction are controverted or where a more satisfactory showing of the facts is necessary.” *Boschetto v. Hansing*, 539 F.3d 1011, 1020 (9th Cir. 2008) (quotation omitted). As one district court recently explained:

District courts within the Ninth Circuit require a plaintiff to establish a “colorable basis” for personal jurisdiction before granting jurisdictional discovery. *See, e.g., Mitan v. Feeney*, 497 F. Supp. 2d 1113, 1119 (C.D. Cal. 2007); *Modesto City Sch. v. Riso Kagaku Corp.*, 157 F. Supp. 2d 1128, 1130 (E.D. Cal. 2001); *Orchid Biosciences, Inc. v. St. Louis Univ.*, 198 F.R.D. 670, 673 (S.D. Cal. 2001). “This ‘colorable’ showing should be understood as something less than a prima facie showing, and could be equated as requiring the plaintiff to come forward with ‘some evidence’ tending to establish personal jurisdiction over the defendant.” *Mitan*, 497 F. Supp. 2d at 1119 (citations omitted).

Chapman v. Krutonog, No. 08-00552 HG-LEK, 2009 WL 364094, at *4 (D. Haw. Feb. 13, 2009); *see also Lovesy v. Armed Forces Benefit Ass’n*, No. C 07-2745 SBA, 2008 WL 4856144, at *14 (N.D. Cal. Nov. 7, 2008) (“In order to obtain discovery on jurisdictional facts, the plaintiff must at least make a ‘colorable’ showing that the Court can exercise personal jurisdiction over the defendant.”); *EsNtion Records, Inc. v. JonesTM, Inc.*, No. 3:07-CV-2027-L, 2008 WL 2415977, at *6 (N.D. Tex. June 16, 2008) (explaining that for a court to grant jurisdictional discovery on theory that parent and subsidiary are alter egos, “a plaintiff must make ‘a preliminary showing of jurisdiction’ pertaining to the nonresident parent corporation”).

1 Plaintiffs have not—and cannot—make any such colorable showing.² Plaintiffs lack any
2 reasonable basis for discovery; their jurisdictional arguments are based on hypotheticals and
3 naked assertions that they are entitled to “test and explore” factual contentions made by SRA and
4 the relationship of SRA with its affiliates. Because the requested discovery is neither relevant
5 nor reasonably calculated to lead to the discovery of admissible evidence, this Court should
6 quash the 30(b)(6) deposition notice and deny Plaintiffs’ cross-motion to compel.³

7
8 **A. SRA has no pertinent contacts with California, and a deposition to “test and
explore” this lack of contacts would be irrelevant and harassing.**

9 SRA has no documents regarding its contacts with California because it has no pertinent
10 contacts with California. As SRA explained in its motion to quash, SRA had no contacts with
11

12 ² Plaintiffs chastise SRA’s counsel for asking for the logic behind the corporate
13 representative deposition, claiming that the rules do not require Plaintiffs’ counsel to reveal their
14 legal theories in advance. The case law, however, requires that Plaintiffs make a colorable
15 showing of jurisdiction in order to obtain jurisdictional discovery. Moreover, SRA’s counsel
16 was simply trying to understand Plaintiffs’ argument as to the relevance of any such deposition
17 in order to make a judgment about whether to allow or oppose it.

18 ³ Plaintiffs have wholly ignored this line of cases requiring them to make a colorable
19 showing justifying the need for jurisdictional discovery. They instead rely on the “good cause”
20 standard of Rule 26(c) and argue that SRA has not shown that specific prejudice or harm will
21 result if no protective order is granted. This puts the cart before the horse, since parties are not
22 entitled in the first instance to seek or obtain discovery regarding matters that are neither relevant
23 nor reasonably calculated to lead to the discovery of admissible evidence. FED. R. CIV. P.
24 26(b)(1). Moreover, Rule 26(b)(2)(C) requires a court to limit discovery if it determines that, as
25 here, “the burden or expense of the proposed discovery outweighs its likely benefit.” The Rule
26 26(c) cases cited by Plaintiffs deal neither with jurisdictional discovery nor with a relevance
27 objection. In any event, SRA has demonstrated good cause by demonstrating the irrelevance of
28 the requested discovery. *See, e.g., McCurdy v. Wedgewood Capital Mgmt. Co.*, No. 97-4304,
1998 WL 964185, at *4 (E.D. Pa. Nov. 16, 1998) (“Irrelevancy satisfies the good cause
requirement [of Rule 26(c)].”); *Evello Invs. N.V. v. Printed Media Servs., Inc.*, No. 94-2254-
EEO, 1995 WL 135613, at *7 (D. Kan. March 28, 1995) (finding good cause to limit scope of
production where movant showed that requests sought irrelevant documents; “Although parties
generally need not resort to protection under [Rule] 26(c) to withhold irrelevant material because
such matters are simply outside the scope of discovery, the granting of a protective order
nevertheless remains within the sound discretion of the court. It is certainly within that
discretion to protect a party from responding to a discovery request which on its face seeks
documents wholly irrelevant to the issues or prospective relief of the case. Such discovery is
generally annoying, oppressive, and unduly burdensome or expensive simply in view of the
nature of the documents themselves.”).

1 California before it filed suit in Texas, and any subsequent contacts occurred only in the course
2 of litigating the Texas Action, and then only because some of the infringing parties have
3 California domiciles. There is nothing to “test and explore.” (Pls.’ Opp’n to Defs.’ Mot. to
4 Quash Pls.’ 30(b)(6) Notice of Dep. and Pls.’ Cross-Mot. to Compel [hereinafter “Pls.’ Opp’n”],
5 Docket No. 72, at 6.) *See, e.g., Pebble Beach Co. v. Caddy*, 453 F.3d 1151, 1160 (9th Cir. 2006)
6 (“[W]here a plaintiff’s claim of personal jurisdiction appears to be both attenuated and based on
7 bare allegations in the face of specific denials made by the defendants, the Court need not permit
8 even limited discovery” (quotation omitted)).

10 **B. The corporate structure discovery sought is neither relevant nor reasonably
11 calculated to lead to the discovery of admissible evidence.**

12 Plaintiffs’ motion to compel documents and testimony concerning corporate structure is
13 designed to discover the names of the investors in SRA to no legitimate end. Plaintiffs’
14 argument as to why corporate structure documents are relevant is so convoluted that it requires
15 parsing.

16 Plaintiffs argue that “[o]n information and belief, both SRA and SRA, LLC are controlled
17 and owned by Altitude Capital” and that Plaintiffs are “entitled to explore the relationship
18 between SRA and these other entities.” (Pls.’ Opp’n at 5.) Plaintiffs claim that this information
19 is relevant because, “if SRA and SRA, LLC are mere shells,” then the California contacts of
20 Altitude Capital would be “highly relevant to the issue of personal jurisdiction.” (Pls.’ Opp’n at
21 5.) In other words, *if* SRA and SRA, LLC are the alter egos of Altitude Capital, and *if* either
22 SRA, LLC or Altitude Capital is subject to jurisdiction in California, then Plaintiffs claim that
23 the California contacts of SRA, LLC or Altitude Capital can be used to establish jurisdiction over
24 SRA.

25 The Court should not countenance this far-fetched theory. Plaintiffs have no basis to
26 contend either that SRA has abused the corporate form such that its corporate separateness
27

1 should be disregarded, or that its affiliates are subject to jurisdiction in California. Plaintiffs seek
2 this corporate structure discovery on nothing more than a hunch. This is impermissible under
3 Ninth Circuit case law. *See Boschetto*, 539 F.3d at 1020 (holding that district court properly
4 refused to permit jurisdictional discovery where the request “was based on little more than a
5 hunch that it might yield jurisdictionally relevant facts”). If Plaintiffs’ argument were accepted,
6 any plaintiff could file a declaratory judgment suit against a defendant in a state where it knows
7 the defendant is not subject to jurisdiction, and then harass the defendant with requests to turn
8 over information about all the entities and investors in its ownership chain in the hope of
9 discovering that some entity in the chain has contacts with the forum state. The Court should
10 quash the 30(b)(6) deposition and deny Plaintiffs’ cross-motion to compel.

11
12 **1. There is no basis to disregard corporate identities.**

13 The first problem with Plaintiffs’ argument is that they have no basis to disregard SRA’s
14 corporate independence and to seek discovery about SRA’s corporate affiliates. “As a general
15 rule . . . the proper exercise of personal jurisdiction over a nonresident corporation may not be
16 based solely upon the contacts with the forum state of another corporate entity with which the
17 defendant may be affiliated.” *Freudensprung v. Offshore Tech. Servs., Inc.*, 379 F.3d 327, 346
18 (5th Cir. 2004). The presumption of institutional independence is not rebutted lightly. *Id.*

19 Plaintiffs seek to get around SRA’s lack of California contacts by implying that SRA and
20 SRA, LLC are the “possible alter egos” of Altitude Capital, such that the contacts of one should
21 be imputed to the others for purposes of personal jurisdiction. (Pls.’ Opp’n at 2.) SRA is a
22 company organized under Delaware law, so the applicable law for purposes of applying the alter
23 ego doctrine is Delaware law.⁴ Under Delaware law, determination of whether the contacts of a
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26 ⁴ In determining whether a corporation is the alter ego of a shareholder, the Federal Circuit
27 applies the law of the regional circuit. *Wechsler v. Macke Int’l Trade, Inc.*, 486 F.3d 1286, 1295
28 (Fed. Cir. 2007) (“Since the alter ego issue is not unique to patent law, we apply the law of the

1 shareholder may be imputed to the corporation includes an analysis of the following factors:
2 “whether the corporation was adequately capitalized for the corporate undertaking; whether the
3 corporation was solvent; whether dividends were paid, corporate records kept, officers and
4 directors functions properly, and other corporate formalities were observed; whether the
5 dominant shareholder siphoned corporate funds; and whether, in general, the corporation simply
6 functioned as a facade for the dominant shareholder.” *Maloney-Refaie v. Bridge at School, Inc.*,
7 958 A.2d 871, 881 (Del. Ch. 2008) (internal quotation marks omitted). Importantly, “an overall
8 element of injustice or unfairness must always be present, as well.” *EBG Holdings*, 2008 WL
9 4057745, at *11. Delaware courts “appl[y] the alter ego theory rather strictly” in this context.
10 *HMG/Courtland Props., Inc. v. Gray*, 729 A.2d 300, 307 (Del. Ch. 1999). Notably, although
11 Plaintiffs loosely toss the alter ego contention around in their brief, they fail to list the factors
12 that govern the analysis here.

13
14 Plaintiffs seek discovery from SRA to explore an alleged alter ego relationship based on a
15 claim that SRA and SRA, LLC “are controlled and owned by Altitude Capital.” (Pls.’ Opp’n at
16 5.) This claim is, in turn, based on an allegation that SRA shares an address with Altitude
17 Capital and that Russ Barron, who is an advisor to Altitude Capital, was identified as “in-house
18 counsel” in the protective order in the Texas Action. (Pls.’ Opp’n at 5 n.10.) SRA does not
19 share an address with Altitude Capital, but, even if true, these points fall woefully short of a
20 preliminary showing of alter ego necessary to support jurisdictional discovery as to corporate
21 relationships. Stock ownership and the existence of shared corporate officers and directors do

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24 regional circuit.”). The Ninth Circuit in turn applies the law of the forum state. *S.E.C. v. Hickey*,
25 322 F.3d 1123, 1128 (9th Cir. 2003) (“We apply the law of the forum state in determining
26 whether a corporation is an alter ego of an individual.” (internal quotation marks omitted)).
27 Delaware in turn “look[s] to the law of the entity [here, Delaware] in determining whether the
28 entity’s separate existence is to be disregarded.” *EBG Holdings LLC v. Vredezicht’s
Gravenhage 109 B.V.*, 2008 WL 4057745, at *11 (Del. Ch. Sept. 2, 2008) (internal quotation
marks omitted).

1 not establish alter ego. *See, e.g., EsNtion Records, Inc.*, 2008 WL 2415977, at *4-*6 (citing
2 *Hargrave v. Fibreboard Corp.*, 710 F.2d 1154, 1160 (5th Cir. 1983)) (denying jurisdictional
3 discovery on alter ego theory despite existence of parent-subsidary relationship, common
4 departments and offices, the provision of legal services and counsel to the subsidiary by the
5 parent, and the duplication of board members between the two, all of which were consistent with
6 normal parent-subsidary relationship). Indeed, as the Ninth Circuit has explained, “the Supreme
7 Court [has] articulated a generally applicable principle that a parent corporation may be directly
8 involved in the activities of its subsidiaries without incurring liability so long as that involvement
9 is ‘consistent with the parent’s investor status.’” *Doe v. Unocal Corp.*, 248 F.3d 915, 926 (9th
10 Cir. 2001) (discussing *United States v. Bestfoods*, 524 U.S. 51, 69 (1998)). An alter ego
11 relationship is thus “typified by parental control of the subsidiary’s *internal affairs or daily*
12 *operations.*” *Id.* (emphasis added); *see also Insolia v. Philip Morris Inc.*, 31 F. Supp. 2d 660,
13 669 (W.D. Wis. 1998) (“‘[P]arents of wholly owned subsidiaries necessarily control, direct and
14 supervise the subsidiaries to some extent’ but anything less than the degree of control necessary
15 to pierce the parent corporation’s veil of liability is insufficient to establish personal jurisdiction
16 over the parent” (quoting *IDS Life Ins. Co. v. SunAmerica Life Ins. Co.*, 136 F.3d 537, 540 (7th
17 Cir. 1998)).

18
19
20 Moreover, discovery on this alter ego theory is inappropriate because, regardless of what
21 the corporate structure discovery shows about the relationship among the entities, Plaintiffs can
22 have no claim that the corporate structure in this case is causing fraud or similar injustice—a
23 defect that is fatal to any alter ego claim. *See, e.g., Wallace v. Wood*, 752 A.2d 1175, 1184 (Del.
24 Ch. 1999) (explaining that fraud or injustice requirement of alter ego doctrine means that
25 “[e]ffectively, the corporation must be a sham and exist for no other purpose than as a vehicle for
26 fraud”); *Mobil Oil Corp. v. Linear Films, Inc.*, 718 F. Supp. 260, 269 (D. Del. 1989) (“[L]imiting
27

1 one's personal liability is a traditional reason for a corporation. Unless done deliberately, with
2 specific intent to escape liability for a specific tort or class of torts, the cause of justice does not
3 require disregarding the corporate entity.” (quotation omitted)). Accordingly, even if Plaintiffs
4 were provided with all the corporate structure discovery they now seek, they would *still* not be
5 able to make out a case for application of the alter ego doctrine.

6 In their reply brief in support of their effort to compel corporate structure discovery from
7 SRA, LLC and Altitude Capital in Delaware federal court, Plaintiffs argued that they need not
8 show an element of fraud or injustice, claiming that courts can exercise jurisdiction over closely-
9 related entities that are not alter egos under “due process principles.” Plaintiffs are wrong. *See,*
10 *e.g., Harris Rutsky & Co. Ins. Servs., Inc. v. Bell & Clements Ltd.*, 328 F.3d 1122, 1134 (9th Cir.
11 2003) (explaining the well-established rule that a parent-subsidary relationship alone is
12 insufficient to attribute the contacts of one to the other absent a situation “where the subsidiary is
13 the parent’s alter ego, or where the subsidiary acts as the general agent of the parent”). The cases
14 Plaintiffs cited in their Delaware reply brief do not support the conclusion that this Court could
15 exercise jurisdiction over SRA based on the contacts of SRA, LLC or Altitude Capital in the
16 absence of a showing that SRA is an alter ego, including a showing that SRA is being used to
17 perpetrate a fraud or injustice.⁵ *Dainippon Screen Manufacturing Co. v. CFMT, Inc.*, 142 F.3d
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21 ⁵ The cases relied on by Plaintiffs in their brief recognize that the test for attribution of one
22 company’s contacts to an affiliated company is whether one is the alter ego of the other, and in
23 those cases, unlike here, plaintiffs made an alter ego showing. (Pls.’ Opp’n at 5, 9.) In *Taurus*
24 *IP, LLC v. DaimlerChrysler Corp.*, 519 F. Supp. 2d 905 (W.D. Wis. 2007), the plaintiff filed a
25 patent infringement lawsuit, and the defendant filed third-party claims against four related
26 entities and the principal who operated all five companies. The court held that the third-party
27 defendants were subject to personal jurisdiction under the alter ego doctrine, where there was an
28 allegation that the third-party defendants fraudulently induced DaimlerChrysler to enter into a
licensing agreement to settle a previous patent infringement lawsuit that DaimlerChrysler
believed would protect it from lawsuits such as the present one. *Id.* at 911, 920. In *Mathes v.*
National Utility Helicopters Ltd., 68 Cal. App. 3d 182 (Cal. Ct. App. 1977), the court found that
the evidence compelled the conclusion that a foreign subsidiary was the alter ego of the resident
parent for purposes of jurisdiction, where there was extensive evidence of parental control and

1 1266 (Fed. Cir. 1998), involved a declaratory judgment action against CFM and its subsidiary,
2 CFMT, seeking a declaration of non-infringement. CFM had incorporated CFMT as a holding
3 company, assigned the patents-in-suit to CFMT, and then arranged to have those patents licensed
4 back to itself. *Id.* at 1267. CFM argued that the case should be dismissed because the court
5 lacked personal jurisdiction over CFMT, which CFM contended was a necessary party to the
6 litigation as the owner of the patents. The appellate court held that CFMT itself had sufficient
7 contacts with California to subject it to jurisdiction there. *Id.* at 1271. In dicta, the court noted
8 that the parent-subsidary relationship led to the conclusion that jurisdiction over the subsidiary
9 was reasonable, but the facts are inapposite. *Id.* at 1271. In that case, the parent argued that both
10 it and its subsidiary were necessary parties to any declaratory judgment action and attempted to
11 avoid defending the action on that basis. The court found it significant that the patent owner was
12 trying to avoid defending a declaratory judgment action in a forum where its *parent company*
13 *operated under the patent.* *Id.* Here, by contrast, no one is operating under the patent. No one
14 is using SRA to perpetrate a fraud.

16 In their Delaware reply brief Plaintiffs claimed, and can be expected to claim here, that
17 there is some fraud or injustice because Altitude Capital may be using SRA to shield it from
18 jurisdiction in California. This claim is both nonsensical and insufficient. It is nonsensical
19 because Plaintiffs seek discovery regarding Altitude Capital's contacts with California in an
20 attempt to attribute those contacts to SRA under an alter ego theory, while at the same time
21 claiming that the alter ego doctrine is applicable because SRA is somehow shielding Altitude
22 Capital from personal jurisdiction in California. And, to the extent that Plaintiffs are claiming
23 that Altitude Capital is being used to shield SRA from personal jurisdiction in California, this
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26 where the parent's own advertising describing the helicopter service it provided made no
27 mention of subsidiaries. *Id.* at 190. Moreover, neither of these cases applied Delaware alter ego
28 law, which governs here.

1 claim would be insufficient to establish alter ego. *See, e.g., Mobil Oil Corp.*, 718 F. Supp. at
2 267, 270 (holding, in patent infringement action, that parent could not be held liable under alter
3 ego theory for infringement by its subsidiary because, despite fact that the two were “closely
4 connected” and “less than steadfast in their observation of corporate formalities,” there was no
5 showing of fraud or injustice; noting “that requiring [plaintiff] to enforce its patent rights against
6 [defendant] in another forum is not the kind of injustice—if, indeed, it is an injustice at all—
7 which warrants piercing the corporate veil”) (citing cases).

8
9 SRA owns the patents-in-suit; it is the only proper party to an action involving the
10 patents-in-suit; and it is subject to jurisdiction in the pending Texas Action. The corporate form
11 is not being used to escape the effect of any potentially adverse judgment. *See Mobil Oil Corp.*,
12 718 F. Supp. at 269-70. There is and can be no cognizable claim that SRA, SRA, LLC or
13 Altitude Capital is utilizing the corporate form to perpetrate a fraud or work an injustice upon
14 Plaintiffs. Accordingly, discovery as to corporate structure is not reasonably calculated to lead to
15 the discovery of admissible evidence.

16
17 **2. There is no basis to claim that SRA, LLC or Altitude Capital would
be subject to jurisdiction in California.**

18 The second problem with Plaintiffs’ argument is that Plaintiffs have no colorable basis to
19 allege that SRA’s affiliates (much less SRA through those affiliates) would be subject to
20 jurisdiction in California. In declaratory judgment actions brought by alleged patent infringers
21 seeking declarations of non-infringement and validity, such as this action, an indispensable
22 prerequisite to the assertion of specific personal jurisdiction is that the defendant have contacted
23 the forum state plaintiff (through cease-and-desist letters, phone calls, in-person visits, or
24 otherwise) prior to suit to allege infringement of the defendant’s patents. *See, e.g., Campbell Pet*
25 *Co. v. Miale*, 542 F.3d 879, 884 (Fed. Cir. 2008); *see generally* Docket No. 42 at 14-16. As
26 Plaintiffs well know, neither SRA nor anyone in the SRA ownership chain ever contacted any of
27

1 the Plaintiffs prior to the filing of suit to allege infringement of the patents-in-suit. Accordingly,
2 the California contacts of anyone in the SRA ownership chain can have no conceivable relevance
3 to the question of whether a California court may exercise specific personal jurisdiction over
4 SRA.

5 Moreover, no entity with a controlling ownership stake in SRA would be subject to the
6 general jurisdiction of a California court. In order to satisfy Plaintiffs' apparent curiosity that
7 SRA was hiding behind the veil of a company that conducted business in California, and to avoid
8 the time and expense associated with this motion, counsel for SRA offered to provide a
9 declaration to Plaintiffs confirming that no one in the SRA ownership chain was formed under
10 the laws of California, based in California, or had instituted litigation in the California courts if
11 that would end the controversy, but Plaintiffs' counsel refused. SRA attaches to this brief a
12 declaration attesting to facts that conclusively establish that no entity with a controlling
13 ownership stake in SRA is subject to general jurisdiction in California. (Decl. of Russell J.
14 Barron, filed in support of SRA, LLC's Opp'n to Mot. to Compel in Delaware, attached hereto as
15 Ex. 2.) Accordingly, assuming Plaintiffs had a basis for traveling up the corporate ownership
16 chain—which they do not—corporate structure discovery would nevertheless be irrelevant to the
17 question of SRA's personal jurisdiction. *See, e.g., Morrison & Foerster LLP v. Momentous.ca*
18 *Corp.*, No. C-07-6361 EMC, 2008 WL 648481, at *6 (N.D. Cal. March 5, 2008) (denying
19 request for discovery on the issue of general jurisdiction where defendant had provided a
20 declaration attesting to the lack of general jurisdiction contacts with California, including facts
21 that defendant conducted no activities in California and was not incorporated in California, and
22 where plaintiff had failed to contest statements in declaration or to offer any evidence to suggest
23 that defendant had California contacts outside of its dealings with plaintiff).
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1 In their reply brief in the Delaware federal case Plaintiffs argued that the Barron
2 declaration is insufficient because it does not address the California contacts of Altitude
3 Capital's investors.⁶ This argument serves only to demonstrate the frivolity of Plaintiffs'
4 discovery requests. Barron's declaration provides uncontroverted evidence that no entity with a
5 controlling stake in SRA is subject to general jurisdiction in California; Plaintiffs cannot
6 seriously suggest that some hypothetical contacts of an investor in Altitude Capital with a less-
7 than-controlling interest in SRA would provide a basis for jurisdiction over SRA. Indeed,
8 Plaintiffs' argument shows that what Plaintiffs are really after is not true jurisdictional discovery
9 but the identities of the investors funding this litigation.⁷

11 Plaintiffs continue to insist on the need for a 30(b)(6) deposition to question SRA about
12 its affiliates and their contacts in the face of sworn statements demonstrating that those affiliates
13 are not subject to the jurisdiction of California courts. Although Plaintiffs vaguely claim that the
14 requested discovery is "highly relevant," Plaintiffs do not explain what evidence they believe
15 discovery could possibly produce to support personal jurisdiction over SRA, especially in light
16

17 ⁶ Plaintiffs also claimed in that Delaware brief that the Barron declaration does not address
18 Altitude Capital's contacts with California in connection with the patents-in-suit (i.e., specific
19 jurisdiction). Plaintiffs argued that the relevant contacts for specific jurisdiction extend beyond
20 whether SRA alleged infringement in California because the California action "includes issues
21 related to ownership of such patents." This is without merit. The fact that Plaintiffs are
22 challenging SRA's standing to enforce the patents does not somehow expand the universe of
23 contacts relevant to the minimum contacts analysis under the Due Process Clause. Plaintiffs in
24 this case seek a declaration of non-infringement and invalidity. The law is well established that
25 in actions by alleged patent infringers seeking such declarations, the infringer *must show* that the
26 defendant contacted the forum state plaintiff prior to suit to allege infringement of the
27 defendant's patents in order to establish jurisdiction. This is an indispensable prerequisite that is
28 not satisfied in this case. Indeed, Plaintiffs do not dispute that no such pre-suit contact occurred.

⁷ In their brief Plaintiffs note that "Altitude Capital appears to engage in regular business in
California," and cite to a webpage disclosing an alleged \$35 million investment in a California
corporation. (Pls.' Opp'n at 5 n.10.) That webpage pertains to an investment in California-
headquartered Visto Corporation by an entity named Altitude Capital Partners, LLC. But this is
a different entity altogether from the one about which Plaintiffs now seek information: Altitude
Capital Partners, L.P.

1 of the Barron declaration. Plaintiffs' request is based on nothing more than an unfounded hunch
2 at best, and it should be denied. *See, e.g., Boschetto*, 539 F.3d at 1020 (affirming denial of
3 plaintiffs' request for jurisdictional discovery because it was "based on little more than a hunch
4 that it might yield jurisdictionally relevant facts"); *id.* (citing *Butcher's Union Local No. 498 v.*
5 *SDC Inv., Inc.*, 788 F.2d 535, 540 (9th Cir. 1986), for its "holding that district court did not abuse
6 its discretion by refusing jurisdictional discovery where the plaintiffs 'state only that they
7 "believe" discovery will enable them to demonstrate sufficient California business contacts to
8 establish the court's personal jurisdiction"); *Pebble Beach Co.*, 453 F.3d at 1160 ("[W]here a
9 plaintiff's claim of personal jurisdiction appears to be both attenuated and based on bare
10 allegations in the face of specific denials made by the defendants, the Court need not permit even
11 limited discovery . . .").

12
13 **II. In any event, Plaintiffs' discovery requests and 30(b)(6) deposition topics are**
14 **overbroad.**

15 In any event, the deposition topics and discovery requests directed to SRA are overbroad
16 because they are not limited to California contacts. Even under Plaintiffs' convoluted argument,
17 the only requested discovery that could conceivably be relevant to an analysis of the
18 constitutionality of a California court's exercise of personal jurisdiction over SRA is discovery
19 concerning the *California contacts* of SRA and its affiliates. But Plaintiffs have not so limited
20 their requests.

21 Just as an example, Plaintiffs have requested deposition testimony and documents
22 concerning any and all owners and/or "beneficiaries" having an interest in SRA, including—but
23 not limited to—persons having a residence or place of business in California. (Ex. 1, Dep. Topic
24 No. 3; Pls.' First Set of Requests for Production to SRA, attached hereto as Ex. 3, Request No.
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1 9.)⁸ The identity of SRA's owners and/or beneficiaries is irrelevant even under Plaintiffs'
2 analysis; only the California contacts themselves could have any conceivable relevance. The
3 same is true for Plaintiffs' request for testimony and documents concerning all persons and
4 entities having an interest in the outcome of this litigation. (Ex. 1, Dep. Topic No. 4; Ex. 3,
5 Request No. 10.) The requests are thus overbroad and unduly burdensome.

6 **CONCLUSION**

7 For the foregoing reasons, SRA respectfully requests that the Court (1) grant its motion to
8 quash the 30(b)(6) deposition and (2) deny Plaintiffs' cross-motion to compel.
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27 ⁸ Plaintiffs' Second Set of Requests for Production to SRA are attached as Exhibit 4.

Respectfully submitted,

/s/ Lee L. Kaplan

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1 **CERTIFICATE OF SERVICE**

2 I hereby certify that a true and correct copy of the above and foregoing instrument has
3 been forwarded to all counsel of record pursuant to Federal Rules of Civil Procedure on this the
4 27th day of March, 2009.

5 /s/ Lee L. Kaplan
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